



**SAHARA
AND SAHEL
OBSERVATORY**



**GREEN
CLIMATE
FUND**

**PROJECT LIBYA READINESS II
ENHANCING INSTITUTIONAL, HUMAN AND TECHNICAL CAPACITY
OF LIBYA SYSTEM FOR CLIMATE FINANCE**

**Recruitment of an individual consultant
to support leveraging the private sector for
increased climate investment and strengthened
partnerships in Libya**

TERMS OF REFERENCE

[[AO/OSS/GCF-RS-LYB2_IndividualConsult/011123-25](#)]

November 2023

1-BACKGROUND

Climate change poses a significant threat to Libya's economic development and sustainability, and climate variability is likely to increase the impacts of natural hazards on agriculture production. In fact, Climate change and water scarcity threaten Libya's economic development and sustainability. Libya is 80 on the 2021 GCRI. The country is 95% desert and only 2% of national territory receives enough rainfall for agriculture. Agricultural productivity is hindered by harsh climatic conditions, poor soil quality, and limited renewable water resources. The country also faces other extreme weather events such as droughts, floods, sandstorms, and dust storms.

Libya's economy has faced severe challenges due to the combination of conflict and the impacts of COVID-19, leading to devastating consequences and resulting in low, and in some cases, negative economic growth rates. The heavy reliance on fossil fuels for export revenues, coupled with a significant proportion of the population employed in the public sector, has hindered economic diversification and stifled the country's potential for growth. Additionally, the poor business enabling environment has further compounded these issues.

Addressing these threats requires long lead times and, given the gravity of their impact, need higher prioritization. Fortunately, assuming there is sufficient political will, these issues can be addressed even while peace in Libya remains fragile. In fact, some of the current failures in the electricity and agriculture sectors could be used to incentivize structural change that would make these sectors more efficient and cost effective. The solutions include the diversification of the public revenue sources to make it less reliant on hydrocarbon exports. This requires investment in vital infrastructure, expanding and tightening the tax and customs base, improving the governance of its sovereign wealth fund, and enhancing conditions for private sector and foreign investment. It also needs to reduce spending particularly on its bloated payroll, which employs over a third of the population, but also includes the fuel subsidies.

The private sector is widely acknowledged as a key driver of the achievement of the sustainable development goals across countries and regions. Over the past couple of decades, the private sector is increasingly being acknowledged and recognized for its potential to developing innovative, market-based solutions to address climate and development challenges in a sustainable manner.

During the first phase of the project readiness 1, OSS in collaboration with Libyan authorities elaborated a strategy to promote an enabling environment for the involvement of the private sector for climate-smart investment. This strategy has identified barriers to private sector investment in Libya and developed recommendations on how to intensify smart climate investment opportunities. It has also identified and prioritized a series of projects with high potential to be mobilised by the private sector. This strategy that has been developed during the first readiness will be used to establish a public private partnership (PPP) to structure the relation with the government so as to enhance the knowledge and understanding of both the private sector on climate change and climate finance. Similarly, the list of projects initially identified will be reviewed and updated, taking into account the new context and alignment with the current climate change plan and strategy, with a view to developing and proposing a concept note for a project to be carried by the private sector and, ideally, finalised in consultation with all stakeholders, mainly private-sector representatives.

To this end, and in order to support the implementation of this project activity, the Sahara and Sahel Observatory (OSS) in collaboration of the Ministry of Environment of Libya is seeking to recruit an international consultant to support leveraging the private sector for increased climate investment and strengthened partnerships in Libya.

2-SCOPE OF WORK, OUTPUTS AND DELIVERABLES

These Terms Of Reference (TORs) seek to improve the enabling environment for private-sector partners in climate finance in the region. Specifically, the consultant will focus on private sector direct access applicants, potential future Direct Accredited Entities (DAEs), Executing Entities (EEs) and National Designated Authority (NDA) to develop effective public-private partnerships for stimulating greater engagement and increasing private investment in climate change mitigation and adaptation initiatives. This process will be concluded by the development, validation and submission of a concept note for a private sector project to the GCF.

The consultant will deploy a portfolio approach to:

- Build capacity of the NDA and the private sector to improve ability to develop projects in alignment with GCF investment criteria.
- Develop capacity of private sector actors to increase engagement in climate finance and better understand the range of financial instruments and innovative deal-structures for utilization of public resources to buy-down risk for private sector entry into climate finance.
- Support NDA and private sector actors to identify project ideas.
- Develop and support the submission of one high priority concept note for private sector to the GCF.

3-CONSULTANT TASKS AND APPROACH

The consultant should provide expert advisory support in operationalizing Libyan's private sector engagement through:

- Supporting the engagement of private sector in relation with climate change project;
- Prioritizing and engaging with private sector actors, foundations, and other stakeholders to identify partnerships and conduct a preliminary assessment of private companies operating in Libya and working on climate change;
- Conducting and facilitating a workshop on awareness-raising, as well as facilitating a dialogue and foster discussions between the private sector and the relevant entities;
- Proposing and initiating a 'Public-Private Partnership Act' which will enhance the role of private sector in climate finance, and leverage its capacity to implement programming priorities;
- Providing expert advisory support to develop and submit a project concept note to the GCF.

More specifically, the consultant is requested to:

1) DEVELOP A REPORT ON THE INVOLVEMENT OF THE PRIVATE SECTOR IN FINANCING CLIMATE ADAPTATION ACTIONS

During this first phase, the consultant will identify areas in which the private sector in Libya is active and will evaluate the private sector awareness of physical climate risks and adaptation opportunities.

This phase should also give a clear **overview on the current status of the legal and regulatory frameworks for private sector with a focus on climate change investment** led by the private sector and/or by private sector in partnership with the Libyan Government. This can also include an overview of the financial incentive for private investment in climate change initiatives and more specifically adaptation project.

This report shall also include an **identification and an update of the barriers to private sector investments in climate actions in this section**. As a number of barriers to private sector investment in green economy has already been identified in the first phase of the project readiness 1 and shall be reviewed and updated. These barriers include i) high risks perception, technology risks, ii) credit and capital market risk, iii) weak risks assessment capabilities, iv) lack of clarity on green finance integration, and v) lack of domestic green investors.

This report will also make recommendations on how to strengthen climate adaptation policy and strategies taking into consideration the private sector roles and also identifying sectors with high potential for GCF investment criteria.

This report shall also incorporate some guiding actions to promote an inclusive, private sector led green economic growth and increase employment opportunities and economic diversification that promote the establishment of micro, small and medium enterprises (MSMEs) and women-led enterprises in Libya. It will also propose a road map on how to create favorable regulatory environment that stimulate private sector development and how to increase access to market information, green technologies, innovation trends, and finance, and how to enhance their global value chain integration.

Deliverable 1:
A report on the involvement of the private sector in financing climate adaptation actions:

Contents of Deliverable:

- i. Identification of areas in which the private sector in Libya is active and will evaluate the private sector awareness;
- ii. Overview on the current status regarding legal and/or regulatory frameworks for private sector with a focus on climate change investment and recommendations on how to strength of climate adaptation policy and strategies;
- iii. Recommendations to promote an inclusive private sector led green economic growth and increase employment opportunities and economic diversification that include micro, small and medium enterprises (MSMEs) and women-led enterprises.

2) CONDUCT WORKSHOP ON AWARENESS-RAISING, DIALOGUE AND DISCUSSIONS BETWEEN THE PRIVATE SECTOR AND A PUBLIC-PRIVATE PARTNERSHIP ACT

Based on the results and recommendations of the first report, the consultant will propose a public-private partnership Act that aims to strengthen the role and contribution of the private sector in efforts to combat climate change through a public-private partnership that facilitates the establishment of innovative frameworks that promote private investment.

The consultant will have to **facilitate a validation workshop on awareness-raising, dialogue and discussions between the private sector and the relevant entities**. This workshop will be an avenue to present the initial findings of the report on the Involvement of the Private Sector in Financing Climate Adaptation Actions and also the preliminary assessment.



This workshop will also **present and finalise the Public-Private Partnership Act and identify/advance project ideas for private sector in relation with green investment**. This workshop will be held in Tripoli.

Deliverable 2:

A report of the workshop on awareness-raising, dialogue and discussions between the private sector and the relevant entities and an assessment of the impact of the training:

Contents of Deliverable:

- i. Report of the workshop on awareness-raising, dialogue and discussions between the private sector and the relevant entities assess the impact of the training
- ii. Identification of advanced project ideas for private sector in relation with green investment

Deliverable 3:

A Public-Private Partnership Act

Contents of Deliverable:

- i. The Public-Private Partnership Act

3) DEVELOP HIGH PRIORITY CONCEPT NOTE FOR PRIVATE SECTOR:

Based on the results and recommendations of the two previous phases of this mission, the consultant will propose and develop a project concept note that aims to strengthen the role and contribution of the private sector in the country efforts to combat climate change through a concrete project idea. This concept note should be aligned with the priorities that will be identified through all discussions conducted during the previous phases of this mission and will help to promote an inclusive, private sector led green economic growth and increase employment opportunities and economic diversification that include micro, small and medium enterprises (MSMEs) and women-led enterprises. This concept note can also include activities to strengthen the legal and regulatory frameworks for private sector, climate adaptation policy and strategies.

The consultant will have to facilitate a validation workshop. This workshop will be an avenue to present and validate the project concept Note. This workshop will also be an opportunity to strengthen the capacities of the participants and NDA members in the formulation and finalization of concept notes for the private sector. This workshop will be held in Tripoli.

Deliverables 4 and 5:

A report of the Concept Note validation workshop:

Contents of Deliverable:

- i. One (01) Concept Note developed and validated by the NDA;
- ii. Report of the validation meeting of the concept note;
- iii. Pre and post Survey for each participant assessing the impact of the training.

In his work, the consultant should take into consideration the following methodological aspects:

- Build on the results of recent work carried out in the framework of the readiness phase 1 project, where a strategy to improve the enabling environment for involvement of the private sector for climate-smart investment, has been developed.
- Use the list of private sector priority project that has been identified.
- Identification and updating of stakeholder mapping process and their relevance towards climate finance.
- A broad consultation with all stakeholders for the achievement of all the tasks of the assignment.

4-DELIVERABLES

The expected deliverables as described before are:

Expected Deliverables	Estimated effort in man-days	deadlines
The methodological note updated after the start-up meeting of the mission with the planning of the workshops	3	5 days after signing the contract
Deliverable 1: A report on the Involvement of the Private Sector in Financing Climate Adaptation Actions including a preliminary assessment identifying private sector companies existing in Libya and working on climate change in English and Arabic	10	20 days after signing the contract
Deliverable 2: A report of the workshop on awareness-raising, dialogue and discussions between the private sector and the relevant entities with an assessment of the impact of the training	3	30 days after signing the contract
Deliverable 3: A Public-Private Partnership Act in English and Arabic	4	45 days after signing the contract
Deliverable 4: Draft of a high priority concept note for private sector to be submitted to the GCF.	15	70 days after signing the contract
Deliverable 5: <ul style="list-style-type: none"> • A validated high priority concept-note for private sector to be submitted to the GCF • Report of the validation workshop of the concept note; • Pre and post Survey for each participant assessing the workshop. 	5	90 days after signing the contract
Total	40	

NB: Delays for review and validation by OSS services will not be counted.

5- EXPERTISE AND QUALIFICATIONS REQUIRED

Academic Qualifications/Education

Master's degree in economics, business administration or in any other related field to the topic.

Experience and skills

- At least 5 years of experience in climate finance and preparation of strategic investment documents including private sector related to climate change;
- Prior experience of working on the private sector or with banks and financial institutions;
- Ability to interpret and analyze financial models, particularly with regards to climate and environmental risks, costs and returns;
- Proven experience in the elaboration, preparation and coordination of work related to project concept notes to be submitted to the fund;
- Good knowledge of GCF procedures is an asset;
- Good knowledge of climate policies in North Africa and in Libya is an asset;
- Good knowledge in editing adaptation or mitigation projects is an asset;

Language skills

Fluency in written and spoken English / The mastery of the Arabic language is an important asset

6-EFFORT, DURATION, DEADLINES AND REMUNERATION

To conduct the present service, the overall effort has been estimated at **40 man/day**, spread over 90 calendardays.

Payment of the fee will be made by OSS to the account specified by the consultant upon validation by OSS of the work requested. For Tunisian applicants, the payment will be in Tunisian dinars.

Payment to the consultant will be made as follows:

Expected products	deadlines	Payment details
The methodological note updated after the start-up meeting of the mission with the planning of the workshops	5 days after signing the contract	10% of the contract amount
Deliverable 1: A report including a preliminary analysis identifying private sector companies existing in Libya and working on climate change in English and Arabic	20 days after signing the contract	15% of the contract amount
Deliverable 2: A report of the workshop on awareness-raising, dialogue and discussions between the private sector and the relevant entities assess the impact of the training	30 days after signing the contract	20% of the contract amount
Deliverable 3: A Public-Private Partnership Act in English and Arabic	45 days after signing the contract	15% of the contract amount
Deliverable 4: Draft of a high priority concept note for private sector has submitted to the GCF.	70 days after signing the contract	15% of the contract amount
Deliverable 5: <ul style="list-style-type: none">• A validated concept-note of Private Sector project• Report of the validation meeting of the concept note;• Pre and post Survey for each participant assessing the impact of training.	90 days after signing the contract	25% of the contract amount

7-COMPOSITION OF THE SUBMISSION/OFFERS

The offer must contain a technical and a financial offer as detailed below:

a) TECHNICAL OFFER

The technical offer should include:

1. No less than a 4-page methodological note for the mission, detailing the approach and the main milestones with a proposed detailed schedule of activities. This Note should also specify the Consultant's area of expertise, background and experience in relation to the mission topics;
2. A detailed curriculum vitae of the consultant; (use the standard OSS CV template downloadable at the following link: [\[OSS CV Model\]](#)).
3. Other references deemed useful.

b) FINANCIAL OFFER

The consultant shall submit a financial offer in man-days, including all costs related to the execution of the mission. The financial offer should also include the additional costs related to possible travels and accommodation. The consultant must specify and take into consideration the number of trips required to Libya, including the consultation and validation workshop. This estimate must be justified and aligned to the proposed methodology.

The financial offer should be presented according to the following format:

Expected products	Estimated effort in man-days	Honorarium/day USD	Total costs
Daily fees of the consultant			
Logistics fees			
Transport			
Accommodation			
Total			

8-EVALUATION OF THE OFFER

The evaluation of the technical offer will be done as follows:

Criteria	Maximum point: 100 pts
Background and references of the expert	<u>70</u>
Diploma A post-graduate degree (Master's) in economics, business administration or in any other related field to the topic: 10 pts	10
References of working on the private sector or with banks and financial institutions	20
At least 5 years of experience in climate finance and preparation of strategic investment documents including private sector related to climate change, ideally in a country context similar to Libya	20
Proven reference in the elaboration, preparation and coordination of work related to project concept notes to be submitted to the fund.	10
Number of participations as an expert speaker, trainer, facilitator or moderator in training or capacity building sessions on the following topics: climate change governance, GHG emissions mitigation, climate change adaptation, climate finance.	10
<i>Methodological note: Assessment of the methodological note and the execution schedule by the evaluation committee: clarity of the approach, coherence and response to the mission outcomes and deadlines</i>	<u>30</u>
Alignment of the methodology to the important aspects of the ToRs?	15
Conformity and clarity of activities and their coherent chronology to produce expected results and deliverables within the agreed deadlines.	15

NB: The minimum technical score required for the consultant to be eligible for the financial evaluation is 70 points.

Evaluation method

The offers of Consultants will be evaluated based on the combined scoring method:

- Technical qualifications (100 points max) weight: 70%
- Financial offer (100 points max) weight: weight 30%

A two-stage procedure will be used in evaluating the offers, with evaluation of the technical qualifications being completed prior to any financial bid being compared. Only the financial bids of applications who passed the minimum technical qualifications score of 70 points will be evaluated.

9-TERMS OF SUBMISSION AND DEADLINE

The tenders must be sent by mail at the Email address: procurement@oss.org.tn

Mention in the subject line:

« Notice of Call of tenders for an Individual Consultant: **TO SUPPORT LEVERAGING THE PRIVATE SECTOR FOR INCREASED CLIMATE INVESTMENT AND STRENGTHENED PARTNERSHIPS IN LIBYA [AO/OSS/GCF-RS-LYB2_IndividualConsult/011123-25]** ».

Requests for clarification should be sent to the following email address: request-info@oss.org.tn

The deadline for receiving offers is November 22nd, 2023 at 23:59 (Tunis time) and 22:59 (GMT)